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March CPD courses for 2024.

The
Law
Association

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We provide CPD opportunities for all career stages and have CPD content to support your professional growth.

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Civil Litigation Series

Civil Litigation Series

Drafting Pleadings: Principles and Practice

Starts: 8 Feb 2024
Format: Online
Venue: Online

CPD Hours: 9.5
Time: 4pm – 6pm
Ticket Price:
Member: \$685 + GST
Non-Member: \$965 + GST

Date: 8 Feb 2024
Format: Online
Venue: Online

CPD Hours: 2
Time: 4pm – 6pm
Ticket Price:
Member: \$190 + GST
Non-Member: \$270 + GST

Embark on a journey through a civil litigation file with our specially designed five-part webinar series. Each session, thoughtfully crafted as a strategic stepping stone, delves deep into the complexities of this ever-evolving field. Explore everything from the art of drafting precise pleadings to the tactical aspects of judgment enforcement post-judgment.

Some undervalue the importance of pleadings, mistakenly thinking that pre-trial briefs of evidence can make up for their lack of detail. Yet, precise pleadings are essential; they guide the Court and parties, forming the foundation for briefs of evidence and ultimately defining the case's boundaries, not the briefs themselves.

Attend all five sessions and enjoy a special discounted price of \$685 for Members or \$965 for Non-Members.

Series includes:

8 February 2024
Drafting Pleadings: Principles and Practice
Martin Smith, Partner, Gilbert Walker
Garry Williams, Barrister, Richmond Chambers

28 February 2024
Discovery and Interrogatories: Strategic Developments and Approaches
Peter Wright, Barrister, Shortland Chambers
Desley Horton, Barrister, Shortland Chambers

6 March 2024
A Guide to Crafting Written Evidence
Bridgette White, Barrister, Bankside Chamber
Joanna Trezise, Senior Associate, Russell McVeagh

13 March 2024
The Middle Stages – Close of Pleadings to Trial
Linda Hui, Senior Associate, McElroys
Sean McAnally, Barrister, FortyEight Shortland Barristers

27 March 2024
The Art of Enforcing Judgments
Kevin Glover, Barrister, Shortland Chambers
Toby Braun, Director, BBL Lawyers

Attend all five sessions and enjoy a special discounted price of \$685 for Members or \$965 for Non-Members.

[Book now](#)

It has become fashionable in some quarters to regard the pleadings as being of little importance. This view is often voiced in the suggestion that the exchange of briefs of evidence before trial will cure any lack of particularity in the pleadings.

Such a view is misguided.

Pleadings that are properly drawn and particularised are an essential road map for the Court and the parties.

They are documents against which the briefs of evidence are or should be prepared.

They are the documents that establish the parameters of the case, not the briefs of evidence.

Who Should Attend?

Litigators up to intermediate level and those more senior seeking a refresher. General practitioners who do some litigation work will also benefit from attending.

Learning Outcomes

This webinar will outline the core skills required and fundamental rules to be followed to produce successful pleadings and other litigation documents.

Those attending will gain an in-depth understanding of the function of pleadings; the formal requirements of pleading; the principal rules of pleading; and how to draw persuasive and authoritative statements of claim and statements of defence.

Presenter Details

Martin Smith, Partner, Gilbert Walker
Garry Williams, Barrister, Richmond Chambers

[On Demand](#)

Guardianship Under CoCA

Business Development for Lawyers and Law Firms

Auckland Workshop

Date: 14 Feb 2024
Format: Online
Venue: Online

CPD Hours: 1.5
Time: 4pm – 5.30pm
Ticket Price: Member: \$140 + GST
Non-Member: \$195 + GST

Guardianship issues under the Care of Children Act (CoCA) frequently encompass single-issue disputes like medical decisions and schooling. Ideally, these should be straightforward to bring forth and argue. However, in practice, evidence is often lacking or falls short of the requirement for judges to reach a suitable decision.

Guardianship matters under the Care of Children Act (CoCA) often involve single-issue disputes, such as medical decisions and schooling. In theory, this should mean they are straightforward to raise and present. Yet in practice, the evidence is often missing or misses the mark. What do judges need to make an appropriate decision?

This seminar, with bench and bar perspectives, aims to provide direction and insights into what evidence is essential, and what is useful, for determining guardianship disputes.

Who Should Attend?

Family lawyers at junior to intermediate level.

Learning Outcomes

Refresh your knowledge of what guardianship is, how someone becomes a guardian and how a guardianship issue comes before the Family Court.

Gain a better understanding of s 31 of the Care of Children Act 2004 and what it means for a child to be placed in the guardianship of the Court.

Delve into guardianship responsibilities and disputes, namely medical issues (including vaccinations); schooling; religious upbringing; and name/gender change, and gain insights into what evidence a Judge needs to decide on the matter in issue.

Presenter Details

Her Honour Judge Pidwell and **Cushla Webster**, Barrister, Albert Chambers
Chair: Brian Carter, Barrister

On Demand

Date: 15 Feb 2024
Format: In Person
Venue: The Law Association

CPD Hours: 2
Time: 9.30am – 11.45am
Ticket Price: Member: \$320 + GST
Non-Member: \$450 + GST

Navigating the waters of client acquisition and business growth can be challenging, but rest assured, many face the same hurdles. Join our specialised workshop aimed at sharpening your knack for cultivating professional relationships. Equip yourself with a bespoke Business Development Playbook to steer your daily interactions.

Are you struggling to attract new clients or win business? Do you find yourself unsure of how to approach business development? Or do you just feel like you're not making progress?

Although business development is imperative for a successful career, many lawyers struggle with building and developing relationships; that's what this workshop is designed to address. You will receive your own BD Playbook, for you to take away and use daily.

This workshop offers a practical, end-to-end guide to planning and delivering effective business development activities that generate relationships and help you secure new opportunities. With plenty of interactive practice in small groups (you won't be put on the spot in front of the whole room), you will build your confidence to do BD effectively.

Who Should Attend?

Any legal professional wishing to attract new clients and enhance relationships with existing ones.

What people who have attended this workshop have said:

"Really useful content and session."

"Brilliant – extremely informative."

"Helpful pointers for putting yourself out there."

Learning Outcomes

Get to understand your value proposition.

Become more familiar with client segments (understanding your contacts and networks).

Gain a better appreciation of the need to win work, and how to get meetings.

Become better at positioning an agenda ahead of a meeting.

Learn how to raise questions that generate client actions/next steps.

Receive guidance on post-meeting follow-up.

Delve into how to follow up when the client has gone cold.

Presenter Details

Ben Paul, CEO, The BD Ladder

Registrations closed

Excel-erate Your Tasks

Workshop

| | | |
|-----------------------------|-----------------------------|--|
| Date: 14 Feb 2024 | Format: In Person | Venue: The Law Association |
| CPD Hours: 2 | Time: 9am – 11am | Ticket Price: Member: \$320 + GST Non-Member: \$450 + GST |

Discover how Excel can streamline your data analysis, report creation, and database management. This session, packed with tailored tips, tricks, and practical scenarios, will help you navigate Excel's complexities with ease. Learn to convert raw data into clear, engaging formats, boosting both your productivity and analytical skills. Gain hands-on experience in creating custom workbooks for efficient data handling.

In the legal field, navigating intricate Excel spreadsheets is a common occurrence. And, even if you haven't encountered them yet, understanding Excel's capabilities can significantly enhance your efficiency. Excel is more than just gridlines and columns; it's a powerhouse tool that can transform your workflow. It simplifies decoding complex data, crafting visually compelling reports, and managing databases.

Through a curated toolkit of tips, tricks, and practical case scenarios tailored for this session, Sally will guide you through the maze of Excel. Learn to transform raw data into structured, visually appealing, and easily interpretable information, amplifying your productivity and data analysis skills.

This hands-on experience will also equip you with the expertise to create dynamic and tailored workbooks, enhancing your ability to efficiently manage data with precision and ease.

Who Should Attend?

Lawyers, legal executives, practice managers and support staff. This workshop will refer to Excel 365 and is designed as a step up from beginner level, making it suitable for beginners looking to enhance their Excel skills. Those needing a refresher would also benefit from attending this session.

What to Bring?

Attendees will need to bring their own laptop.

Learning Outcomes

Equip yourself with essential skills to organise spreadsheet data for optimal viewing, printing, and interpretation. Explore techniques in sorting, filtering, subtotalling, formatting, and page setup.

Get to grips with Excel features, including copying, grouping, and linking sheets as well as adding basic formulas, to help you build your own workbooks for budgets or similar projects.

Gain a comprehensive understanding of enhancing data clarity in Excel through the strategic use of visual elements such as conditional formatting, charts, and tables.

Presenter Details

Sally Ratapu, Project Support/Technology Learning Advisor, Simpson Grierson

Registrations closed

Will Drafting for Blended Families

| | | |
|-------------------|------------------|--|
| Date: | Format: | Venue: |
| 15 Feb 2024 | Online | Online |
| CPD Hours: | Time: | Ticket Price: |
| 1.5 | 12.30pm – 2.00pm | Member: \$140 + GST Non-Member: \$195 + GST |

While the Brady Bunch-type family used to be a rarity, today it's much more commonplace. When it comes to drafting wills in this context, what issues can arise, what special considerations apply and what can go wrong?

#advisingthemodernbradybunch

While the Brady Bunch-type family used to be a rarity, today it's much more commonplace. When it comes to drafting wills in this context, what issues can arise, what special considerations apply and what can go wrong?

Presented by two experts in this area, this webinar will highlight the various issues of which will-drafters need to be aware, the considerations that apply and clauses to address them, and case law to reflect what has happened when things have gone wrong. A case study will be used to assist attendees.

Who Should Attend?

Anyone doing private client work, including general practitioners and legal executives.

Learning Outcomes

Become better apprised of the issues potentially at play, including the challenge of balancing competing interests.

Refresh your knowledge of the considerations that apply and the options available for addressing them, such as mirror wills, life interest conditions, licences to occupy, inheritance trusts, acknowledgements by the will-maker, deeds of family arrangement, use of life insurances to balance competing interests, and whether an independent executor is required.

Benefit from sample clauses and a checklist to accord with best practice.

Become updated on case law showing what can go wrong in these situations.

Deepen your understanding with case studies.

Presenter Details

Henry Stokes, Group General Counsel & Company Secretariat, Perpetual Guardian

Theresa Donnelly, Legal Services Manager, Perpetual Guardian

On Demand

Mastering the Art of Negotiation

Auckland Workshop

| | | |
|-------------------|----------------|--|
| Date: | Format: | Venue: |
| 22 Feb 2024 | In Person | The Law Association |
| CPD Hours: | Time: | Ticket Price: |
| 3 | 9am – 12.15pm | Member: \$375 + GST Non-Member: \$530 + GST |

Settling disputes out of court is the usual practice in New Zealand for most litigation and so, having exceptional negotiation skills is essential for legal professionals. Your ability to handle negotiations can significantly influence the results for your clients.

With out-of-court settlements the norm for the disposal of most litigation in New Zealand, adept negotiation skills are paramount. As a legal professional, your ability to navigate negotiations effectively can greatly impact your clients' outcomes.

Drawing from extensive research, teaching and practical experience, Dr Grant Morris will equip you with a powerful toolkit designed to elevate your negotiation skills. Uncover strategies to prepare meticulously, adhere to ethical guidelines that underpin successful negotiations and delve into the intricacies of various negotiation styles.

Don't miss this opportunity to refine your approach to negotiation and maximise your impact in the legal arena.

Who Should Attend?

All those involved in negotiations, particularly litigators (civil, commercial, family, employment, environment etc) at junior to intermediate level and those more senior seeking a refresher; general practitioners who do some litigation work and those in other areas (eg property) would also benefit from attending.

Limited spaces available.

Learning Outcomes

Become better informed about how to assess the best way to achieve a settlement in a particular case.

Review the forms which negotiation can take.

Become better apprised of the many factors required for preparing to negotiate well.

Gain insights into particular aspects of negotiation, such as identifying underlying interests and your BATNA, and dealing with difficult people.

Refresh your knowledge of ethical obligations and issues in this context.

Presenter Details

Dr Grant Morris, Associate Professor, Faculty of Law – Victoria University of Wellington

Registrations closed

Sexual Violence Legislation Updates

A Practical Guide

| | | |
|-----------------------------|------------------------------|--|
| Date: 27 Feb 2024 | Format: Online | Venue: Online |
| CPD Hours: 2 | Time: 4pm – 6.15pm | Ticket Price: Member: \$190 + GST Non-Member: \$270 + GST |

The December 2022 updates to the Sexual Violence Legislation Act 2021 marked significant changes to the Evidence Act 2006, essential for criminal lawyers to master. Our upcoming webinar offers a hands-on evaluation of these amendments' practical impact, providing a vital toolkit for legal professionals to effectively address these new challenges.

The December 2022 amendments to the Sexual Violence Legislation Act 2021 introduced controversial and substantial changes to the Evidence Act 2006 ("the Act"). It is essential that criminal lawyers understand the implications of these changes and how to deal with them going forward.

Since the changes came into effect on 21 December 2022, seize the opportunity, 14 months on, to consider how the amendments are working in practice.

Our webinar is not just an information session; it's a practical guide for legal professionals seeking to understand, adapt, and confidently address the challenges posed by these transformative amendments.

Highlights of the Webinar

In-Depth Exploration: Delve into the significant amendments to the Act, gaining insights into the reasons behind their implementation.

Practical Guidance: Our seasoned speakers will share practical guidance and effective strategies to help you confidently navigate the legal intricacies arising from these changes.

Judicial Directions Discussion: Engage in a thought-provoking discussion on concerns raised following the release in August 2023 of new directions in sexual assault cases by Te Kura Kaiwhakawā.

Who Should Attend?

All Criminal practitioners of all levels, law clerks and legal researchers involved in judge-alone and jury trials.

Learning Outcomes

Updates on Evidence Act 2006: Stay updated on the changes to the Evidence Act 2006 that took effect on 21 December 2022 and the purported reasons behind the amendments.

New Judicial Directions: Gain an understanding of the recently released judicial directions entitled "Responding to Misconceptions about Sexual Offending: Example Directions for Judges and Lawyers".

Concerns Regarding the Judicial Directions: Familiarise yourself with concerns related to these directions and how these can be addressed during trial.

Insights into Section 44: Gain insights into the heightened threshold now provided for under s 44 of the Act, especially regarding evidence or questioning related to the complainant's prior sexual experience with the defendant, with others and their sexual disposition.

Pre-Trial Recording and Cross-Examination: Get to grips with the implications of pre-trial recording of evidence and cross-examination of complainants as allowed under ss 106C – 106J of the Act.

Presenter Details

Samira Taghavi, Barrister and Practice Manager,
Active Legal Solutions

Scott Brickell, Barrister, Augusta Chambers

Chair: Julie-Anne Kincade KC, Augusta Chambers

On Demand

How to Lead a Team

Auckland Workshop

| | | |
|-----------------------------|------------------------------|--|
| Date: 27 Feb 2024 | Format: In Person | Venue: The Law Association |
| CPD Hours: 4 | Time: 9am – 1.15pm | Ticket Price: Member: \$375 + GST Non-Member: \$530 + GST |

Being a lawyer might be your primary role, but leadership could be another hat you wear or wish to wear. Essentially, you need to navigate two realms: legal expertise and leadership prowess. While there is no shortage of resources to sharpen your legal acumen, leadership often unfolds through trial and error. Unfortunately, many leaders miss out on structured guidance to enhance their leadership skills.

Do you lead a team? Do you understand the stages of team life-cycle and performance? Would you like to understand the three pillars and five behaviours of high-performing teams? This 4-hour workshop, for people who lead teams, distils proven and emerging team leadership best-practice into a practical 'how-to' guide to leading teams. **Limited spaces available.**

Who Should Attend?

Anyone who leads a team.

Learning Outcomes

- Understand what a team is and when it is needed.
- Explore and apply the Three Pillars of Team Performance to your team.
- Discover the five behaviours of high-performing teams.
- Understand change and how to lead it in your team.
- Learn how to lead a hybrid team.
- Write your personal team leadership development plan.

Presenter Details

Tony Gardner, Managing Director, Archetype Leadership + Teams

Registrations closed

Civil Litigation Series

Discovery and Interrogatories

| | | |
|-----------------------------|---------------------------|--|
| Date: 28 Feb 2024 | Format: Online | Venue: Online |
| CPD Hours: 2 | Time: 4pm – 6pm | Ticket Price: Member: \$190 + GST Non-Member: \$270 + GST |

In this second instalment of the Civil Litigation Series, we will delve into two critical stages in legal proceedings: Discovery and Interrogatories.

Strategic developments and approaches

The steps taken (or not taken) in a proceeding can make or break a case. This webinar considers two important steps – discovery and interrogatories. It will provide an update on developments and highlight strategic considerations.

Attend all five sessions and enjoy a special discounted price of \$685 for Members or \$965 for Non-Members.

Who Should Attend?

Litigators up to intermediate level and those more senior seeking a refresher. General practitioners who do some litigation work will also benefit from attending.

Learning Outcomes

Discovery

- Receive an update on privilege, and guidance on whether to attack privilege.
- Become aware of issues relating to lay litigants.
- Benefit from guidance on deciding whether to seek further discovery.

Interrogatories

- Improve your understanding of the circumstances in which interrogatories may be issued and strategic issues impacting on whether they should be issued (and the alternatives to interrogatories).

Presenter Details

Peter Wright, Barrister, Shortland Chambers
Desley Horton, Barrister, Shortland Chambers

On Demand

The Annual Property Law Conference 2024

Date: 29 Feb 2024
Format: In Person & Online
Venue: Four Points by Sheraton

CPD Hours: 4
Time: In Person
11.45am – 6.30pm
Online
12.30pm – 5pm
Ticket Price:
Member: \$500 + GST
Non-Member: \$705 + GST

The Annual Property Law Conference is back. We invite you to join us as we bring together legal experts, practitioners and thought leaders who'll share their insights and knowledge on property law.

The Annual Property Law Conference is one of the leading property law events in New Zealand. It provides a unique opportunity for legal professionals to engage, connect, and learn from the best minds in their area of practice. Our expertly crafted agenda offers practical insights and authoritative guidance across the spectrum of property law.

In Person Attendance

Join us from 11.45am for networking and lunch with presentations set to begin at 12.30pm.

Topics to be covered:

Due Diligence Tips in

Residential Property Acquisitions

Tina Hwang, Senior Associate, Queen City Law

Effective Pricing & Client Engagement

Keeping your bottom line healthy, while limiting your liability and the risk of a costs complaint

Kristine King, Director, DK Law

Rulebook Realities – Unit Titles and Bodies

Corporate Hot Topics

The disclosure tangle; and ultra vires body corporate rules

Clinton Baker, Partner, Price Baker Berridge;

Ben Thomson, Director, Pidgeon Judd and **Kareen**

Mackey, Portfolio and Special Operations Manager, Property 101

Moderator: Joanna Pidgeon

Leasing in a Difficult Market

Kate Hatwell (nee Searancke), Partner, Tompkins

Wake and **Joanne Ward**, Senior Legal Counsel,

The Warehouse Group

Moderator: Steve Rendall, National Head of Occupier Strategy & Solutions, Bayleys

BWOfs – Change of approach to issue and what this means for your clients

Joanna Pidgeon, Director, Pidgeon Judd and

Motu Lauese, Independent Qualified Person (IQP) and

Compliance Manager, The BC Group

Regarding Requisitions and Contractual Conditions

Thomas Gibbons, Principal, Thomas Gibbons Law

On Demand

Identifying, valuating and dividing digital assets on separation

Date: 5 Mar 2024
Format: Online
Venue: Online

CPD Hours: 1.5
Time: 1pm – 2.30pm
Ticket Price:
Member: \$140 + GST
Non-Member: \$195 + GST

As cryptocurrency and digital assets gain traction in relationship property matters, understanding their implications is crucial for you and your clients. Tackling their classification, disclosure, valuation, and division presents unique challenges. Enhancing your awareness and recognising when to consult external experts are key.

Cracking Crypto

Cryptocurrency and other digital assets are becoming increasingly commonplace in relationship property matters. What does this mean for you and your clients? Classification, disclosure, valuation, and division each raise potential issues – but having a greater awareness and knowledge of such issues will assist, as will knowing when to seek external help from other experts.

This webinar will equip attendees with a basic understanding of digital assets and of issues pertaining to identification of these assets. It will also offer insights into the judicial approach in New Zealand and abroad.

Who Should Attend?

All family lawyers and general practitioners involved in relationship property work.

Learning Outcomes

Receive a high-level overview of digital assets.

Gain a better appreciation of issues of identification and disclosure of digital assets.

Garner tips and tricks, such as what to ask and when, to obtain full disclosure.

Improve your understanding of valuation challenges associated with these assets.

Become better apprised of the options when dividing digital assets.

Learn how to recognise when to enlist assistance from other experts.

Benefit from a judicial perspective into how cases involving digital assets are approached.

Gain insights into overseas case law and policy developments.

Presenter Details

Kesia Denhardt, Barrister

David Harvey, Retired District Court Judge and Barrister, Sangro Chambers

On Demand

Power of Judicial Review

| | | |
|----------------------------|--------------------------------------|--|
| Date: 5 Mar 2024 | Format: In Person & Online | Venue: The Law Association |
| CPD Hours: 2 | Time: 4pm – 6.15pm | Ticket Price: Member: \$140 + GST Non-Member: \$195 + GST |

Judicial review is a powerful tool that has been employed to challenge a wide-range of decisions and decision-makers. It is now expanding into emerging areas. Recognising when and how to use judicial review to challenge decisions within the Criminal Justice system and the domains of Immigration & Refugee Law is paramount for practitioners in these fields.

This seminar will canvass a range of options for challenging official decisions and aims to educate practitioners about the expanding scope of judicial review.

Even though this seminar will have a particular focus on criminal, immigration, and refugee law. All lawyers operating in the public law area and more generally all those undertaking judicial review proceedings will benefit from attending.

The Honourable Justice Jagose (Judicial Review list Judge for Auckland) and distinguished lawyers intimately involved in judicial review proceedings will contribute their unique insights, sharing their experience and providing pragmatic guidance on the effective utilisation of judicial review proceedings.

It is essential that practitioners understand the core principles underlying the jurisdiction of the High Court in applications for judicial review, what relief may be obtained, and when it is appropriate to pursue this remedy.

Who Should Attend?

All lawyers operating in the public law area and more generally all those undertaking judicial review proceedings. Criminal, Immigration and Refugee practitioners of all levels.

Learning Outcomes

Develop a deeper understanding of the fundamental principles of judicial review.

Be apprised of how to identify when applications for judicial review may be available to challenge statutory and lower court (and Tribunal) decisions.

Learn to differentiate between rights of appeal and the grounds for judicial review.

Gain insights into emerging areas where judicial review can be applied to decisions within the criminal justice system.

Learn about the potential avenues for judicial review of immigration and refugee law decisions that fall beyond the scope of the Immigration and Protection Tribunal.

Acquire the ability to recognise situations that require the involvement of an expert in judicial review proceedings.

Presenter Details

The Honourable Justice Jagose

Stewart Dalley, Partner, D & S Law

Warren Pyke, Barrister

Chair: Grant Illingworth KC

Registrations closed

Civil Litigation Series

A Guide to Crafting Written Evidence

| | | |
|-------------------|----------------|--|
| Date: | Format: | Venue: |
| 6 Mar 2024 | Online | Online |
| CPD Hours: | Time: | Ticket Price: |
| 1.5 | 4pm – 5.30pm | Member: \$140 + GST Non-Member: \$195 + GST |

Unlock the power of written evidence in civil proceedings. Join our webinar for essential insights into drafting affidavits, briefs of evidence, and 'will say' statements. Gain practical advice on witness selection, briefing, and effective preparation. Explore recent court decisions for valuable lessons and ways to avoid pitfalls. Don't miss this opportunity to master the fundamentals of written evidence preparation for a stronger case presentation.

Attend all five sessions and enjoy a special discounted price of \$685 for Members or \$965 for Non-Members.

The written statements of witnesses are a crucial part of any civil proceeding. Whether in the form of briefs of evidence, affidavits or "will say" statements, each provides the opportunity to ensure the key information is conveyed to the Court and to the other parties, and that your case is presented in the strongest possible light. Preparing them will also compel you to grapple fully with the detail of the evidence in your case, ensuring you are as informed as you can be of its strengths and weaknesses in the lead-up to trial.

This webinar will cover the fundamentals of the preparation of written evidence, including procedural obligations, formal requirements under the court rules, and some practical tips.

Who Should Attend?

Litigators up to intermediate level and those more senior seeking a refresher. General practitioners who do some litigation work will also benefit from attending.

Learning Outcomes

Learn about the differences between affidavits, briefs of evidence and "will say" statements, and the rules that apply to each.

Receive practical advice regarding the preparation of written statements of witnesses, from the selection of witnesses, briefing witnesses, to putting pen to paper.

Hear what recent court decisions can teach us about the best approach in the preparation of written evidence (and what to steer clear of).

Refresh on the technical formalities for briefs of evidence, affidavits, and their accompanying exhibits.

Presenter Details

Bridgette White, Barrister, Bankside Chambers

Joanna Trezise, Senior Associate, Russell McVeagh

On Demand

Civil Litigation Series

The Middle Stages – Close of Pleadings to Trial

| | | |
|-------------------|----------------|--|
| Date: | Format: | Venue: |
| 13 Mar 2024 | Online | Online |
| CPD Hours: | Time: | Ticket Price: |
| 2 | 4pm – 6pm | Member: \$190 + GST Non-Member: \$270 + GST |

From the time the pleadings close, fresh challenges arise and new decisions need to be made both leading up to and during trial. Each decision potentially impacts the next stage, or that two or three steps further on. This webinar will focus upon the steps in a proceeding after the pleadings have closed, and written evidence has been exchanged, through to the hearing. The presenters will discuss the usual steps that occur and issues that arise with them.

Who Should Attend?

Litigators up to intermediate level and those more senior seeking a refresher. General practitioners who do some litigation work will also benefit from attending.

Learning Outcomes

Enhance your understanding of the steps between the exchange of written evidence and the commencement of trial and issues that potentially arise in each case.

Understand the considerations and steps involved in objecting to other parties' evidence.

Reinforce the importance of preparing your witnesses for trial and the means of doing so.

Understand common practical issues arising from use of electronic bundles/VMR and how to deal with them.

Consider different approaches to enhance the presentation of your case with visual aids.

Evaluate opening submissions, chronologies, and different approaches to preparing them.

Understand the importance of your theory of the case and your audience.

Discuss oral evidence, its significance, and objections during trial.

Consider approaches to cross-examination and your preparation for it.

Consider re-examination, when it is necessary, and how it might be best tackled.

Consider the issues that can arise during a trial, such as the emergence of new, unexpected, issues and evidence and how they might be accommodated.

Discuss finalising the closing submissions and the treatment of the evidence in them.

Presenter Details

Linda Hui, Senior Associate, McElroys

Sean McAnally, Barrister, FortyEight Shortland Barristers

On Demand

Tax Red Flags for Everyday Practice

| | | |
|-----------------------------|------------------------------|--|
| Date: 19 Mar 2024 | Format: Online | Venue: Online |
| CPD Hours: 2 | Time: 4pm – 6.15pm | Ticket Price: Member: \$190 + GST Non-Member: \$270 + GST |

Everyday practice isn't always plain sailing. Add in a myriad of tax considerations, and the risks for you and your clients increase. Tax in respect of property, trusts, and relationship property matters, to name a few, is a complex area. The bright-line area alone is complicated, due to successive legislative changes over the past few years.

Presented by a panel experienced in all things tax, this webinar will raise your awareness, and give you a better understanding, of a range of tax-related issues – and provide guidance about when you need to seek specialist advice.

Who Should Attend?

Those practising in the areas of property, commercial, trusts and relationship property.

Learning Outcomes

Become better attuned to the obvious and not-so-obvious tax issues of which you need to be aware when advising clients on property, trusts, and relationship property matters.

Through realistic case studies, dealing with everyday transactions and tax topics (such as the zero-rating regime, land transactions including bright-line considerations, and trust distributions), gain a better appreciation of the issues and the practical implications of getting it right or wrong.

Gain insights into where practitioners make errors about tax-related issues.

Become better apprised of when you should seek specialist tax advice.

Presenter Details

Terry Baucher, Director, Baucher Consulting

Shelley-Ann Brinkley, Tax Director, Nexia New Zealand

Riaan Geldenhuys, Barrister

Chair: Tammy McLeod, Managing Director, Davenports Law

On Demand Coming Soon

Implementing the Incorporated Societies Regime

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|-----------------------------|--------------------------------------|--|
| Date: 19 Mar 2024 | Format: In Person & Online | Venue: The Law Association |
| CPD Hours: 2 | Time: 12pm – 2.15pm | Ticket Price: Member: \$190 + GST Non-Member: \$270 + GST |

The Incorporated Societies Act 2022 and now the 2023 Regulations have many practical implications for Societies, their committees and for their advisers. The changed regime provides an opportunity to rethink and reset – to assess whether or not to incorporate, and to ascertain what's currently working and not working. If deciding to register or not register, there are many matters arising, such as what will a 'good' constitution look like; what will 'natural justice' mean in practice; what is the best way of approaching dispute resolution clauses, and how will the regime recognise concepts such as Tikanga and MBIE preferences with some wordings?

This practically focussed session will look at the mechanics of registration and reregistration, decisions, and choices to be made when drafting constitutions (including committee size, frequency of term, and size of quorum), and perceived issues with the new regime.

Registrants are invited to submit questions in advance, to cpd@thelawassociation.nz

Who Should Attend?

All those involved in advising would-be/incorporated societies, and those who are involved with such bodies on a personal basis.

Learning Outcomes

In respect of the Incorporated Societies law regime:

Receive guidance on when to reregister, factoring in burdens and risks, including for particular bodies such as residents' societies.

Become better apprised of the interplay between the Incorporated Societies Act 2022 and the 2023 Regulations.

Get to grips with the mechanics of registration and reregistration.

Benefit from insights into the decisions and choices to be made when drafting a constitution.

Gain insights into contentious, confusing, or concerning issues, including factors to consider when drafting dispute resolution clauses.

Presenter Details

Mark von Dadelszen, Barrister, Not for Profit Law

Joanna Pidgeon, Director, Pidgeon Judd

Peter Orpin, Special Counsel, Lane Neave

On Demand Coming Soon

Polishing PowerPoint Presentations

Commercial Leases Disputes

Date: 20 Mar 2024
Format: Online
Venue: Online

CPD Hours: 1.25
Time: 1pm – 2.15pm
Ticket Price:
Member: \$120 + GST
Non-Member: \$170 + GST

Date: 21 Mar 2024
Format: Online
Venue: Online

CPD Hours: 1.5
Time: 12.30pm – 2pm
Ticket Price:
Member: \$190 + GST
Non-Member: \$270 + GST

"Death by PowerPoint" is a tongue-in-cheek reference to disastrous presentations composed of dense text, perplexing visuals, monotone narration (or reading every detail from the slides), or technical difficulties that test the audience's patience. Essentially, it's shorthand for a snooze-worthy performance resulting from poorly used presentation tools.

Love it or loathe it, PowerPoint is an indispensable business tool. Yet, many falter in using it effectively, leading to dull slideshows.

PowerPoint is an amazing tool that's been heavily misused over the years – overcrowding slide with too much text, use of inappropriate animations, opting for ineffective visual aids, the list goes on.

This webinar goes over some handy tips and tricks to take your presentation to the next level. Don't let "Death by PowerPoint" get in the way of delivering your message or getting your message across!

Who Should Attend?

Lawyers, legal executives, practice managers and support staff with a basic knowledge of PowerPoint, looking to enhance their presentations. This webinar will refer to PowerPoint 365. Those needing a refresher would also benefit from attending this session.

Learning Outcomes

- Learn about the cardinal rules of a good PowerPoint to ensure your slides and templates deliver maximum impact.
- Discover the most useful shortcut keys and features for creating and presenting your slides.
- Get a taste of some more advanced PowerPoint features: Smart Art, animations, transitions, inserting video and audio clips, creating charts and graphs.

Presenter Details

Shiena Ramirez, Senior IT Training Analyst, Russell McVeagh

On Demand Coming Soon

Commercial leases are a key document for any business. When things go wrong, clients expect lawyers to be able to provide clear advice on liability, remedies, and process. This webinar will focus on some of the common friction points between landlords and tenants and will help equip you with the tools you need to advise clients on how to avoid and resolve those disputes.

Who Should Attend?

Property lawyers and general practitioners looking to develop their understanding of some common areas of commercial lease disputes and how to resolve them. Litigators wanting to develop an understanding of some of the unique aspects of commercial lease disputes.

Learning Outcomes

- Understand the scope of landlords' and tenants' repair, maintenance, and make-good obligations.
- Learn about what happens when premises are damaged.
- Gain insights into some related forms of liability outside the terms of the lease, such as the Building Act, Health and Safety at Work Act, and tort law.
- Get to grips with the basics of arbitration, mediation, and expert determination and how to "right-size" your dispute resolution process for the dispute.

Presenter Details

Edward Scorgie, Partner, Chapman Tripp
William Cheyne, Senior Associate, Chapman Tripp

On Demand Coming Soon

Networking 101 Workshop (Auckland)

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|-----------------------------|------------------------------|--|
| Date: 21 Mar 2024 | Format: In Person | Venue: The Law Association |
| CPD Hours: 2 | Time: 4pm – 6.15pm | Ticket Price: Member: \$320 + GST Non-Member: \$450 + GST |

For many years networking has been a great way to develop client relationships and build a healthy pipeline of contacts and clients for lawyers. However, many lawyers feel they lack the skills, or more importantly the confidence, to be able to attend these events and network effectively.

This 2-hour highly interactive training session provides practical tips, with plenty of exercises for attendees to hone their skills and build their confidence in small groups and in a very safe environment.

To replicate a real networking situation, refreshments will be served during this session. As you learn with other professionals, you'll also naturally network with them, test skills and build your network.

What people who have attended this workshop have said:

"Exactly how an interactive course should be run! Small groups put you at ease and helps you work more closely with each other. The topics covered were exactly what I was needing and overall great starting points to get working on. I feel more confident for my next networking session already and have somewhat of a plan going in to ease my nerves."

"Ben was very personable and friendly and was very engaging. It was awesome getting to learn the tricks and tips to help me succeed in networking."

"Good content and it was better to be able to slowly get into interacting with the entire group starting with smaller groups at your table. Really useful practical content also. Overall, was very worthwhile, thanks Ben."

Who Should Attend?

Any legal professional who wants to develop their networking skills.

Learning Outcomes

- Discover the essential preparation to undertake before-hand.
- Learn how to introduce yourself with impact.
- Become apprised of how to join & leave conversations.
- Develop a better awareness of the questions to ask at events.
- Learn how to remember people and conversation details.
- Find out how to secure the next meeting.
- Uncover the secrets for networking at online conferences/events

Presenter Details

Ben Paul, CEO, The BD Ladder

Registrations Closed

Navigating the Latest AML/CFT Regulations

| | | |
|-----------------------------|-------------------------------|--|
| Date: 26 Mar 2024 | Format: Online | Venue: Online |
| CPD Hours: 1.5 | Time: 12.30pm – 2pm | Ticket Price: Member: \$140 + GST Non-Member: \$195 + GST |

New AML/CFT regulations took effect on 31 July 2023, and others will take effect on 1 June 2024 and 2025. These cover a range of matters, including those that go to the core of managing these regulatory obligations and operating with best practice. So just what are the new regulations and, more importantly, what do they mean – in practical terms – for you and your clients?

In this webinar, Fiona Hall and Martin Dilly will unpack and elucidate the regulations and their implications now and going forward.

Who Should Attend?

This webinar will be relevant to almost all lawyers in practice, but it will be of particular importance to senior partners/directors/principals and practice managers, especially those in small to medium-sized practices.

Learning Outcomes

- Improve your knowledge and understanding of the new AML/CFT regulations.
- Become better informed of what those regulations mean for you and your clients, in practice – including in respect of customer due diligence (CDD).
- Benefit from the opportunity to ask questions of two presenters well experienced in all things AML/CFT.

Presenter Details

Fiona Hall, Barrister & Solicitor

Martin Dilly, Director, Martin Dilly AML Limited

On Demand Coming Soon

Civil Litigation Series

The Art of Enforcing Judgments

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|-----------------------------|---------------------------|--|
| Date: 27 Mar 2024 | Format: Online | Venue: Online |
| CPD Hours: 2 | Time: 4pm – 6pm | Ticket Price: Member: \$190 + GST Non-Member: \$270 + GST |

The Judge accepts your client's evidence and arguments and enters judgment on the claim.

Hooray! But now what?

This seminar examines how formal judgments are obtained and enforced, including different types of judgments, fixing costs, interest, sealing the judgment and the various options to help with enforcement of orders of the High Court and District Court as well as other courts and tribunals. It will also give some pointers for steps which you can take during the course of the proceeding to strengthen your client's position post-judgment.

Who Should Attend?

Litigators up to intermediate level and those more senior seeking a refresher. General practitioners who do some litigation work will also benefit from attending.

Learning Outcomes

Develop your knowledge of the various options for enforcement, including alternatives to bankruptcy/liquidation proceedings and practical discussion of worked examples.

Refresh your knowledge of the different types of judgment, how to enter judgment by default and applications to set aside.

Hear practical tips in relation to steps such as sealing orders.

Update your understanding about costs and interest.

Improve your effectiveness in advising clients on enforcement and related matters.

Presenter Details

Kevin Glover, Barrister, Shortland Chambers

Toby Braun, Director, BBL Lawyers

[Book now](#)

Software Solutions for Law Firms and In-house Legal Teams

| | | |
|-----------------------------|--------------------------------------|--|
| Date: 28 Mar 2024 | Format: In Person & Online | Venue: The Law Association |
| CPD Hours: 2 | Time: 4pm – 6.15pm | Ticket Price: Member: \$190 + GST Non-Member: \$270 + GST |

The software used in law firms and in-house legal teams is rapidly changing – the range of solutions available has increased dramatically and the use of AI is becoming mainstream. Whether it's practice management, research, file management, e-discovery, electronic data room, video conferencing or marketing software, the choice can be daunting. To know what's right for your business requires consideration of what's on offer so you can successfully implement the right approach.

Who Should Attend?

All legal professionals, especially those who make decisions about software purchases/ upgrades and/or have regulatory responsibilities.

Learning Outcomes

Become better apprised of what to look for in new or replacement software.

Learn how AI is being used in legal software.

Gain insights into what issues you should consider when selecting technology.

Become familiar with issues to address in your contracts with technology vendors, including privacy, security and confidentiality.

Presenter Details

Lloyd Gallagher and **Edwin Lim**

[Book now](#)



Our aim is to help lawyers New Zealand-wide achieve excellence through the solutions, tools, skills, and connections we deliver every day. And by bringing a voice, an identity, and a sense of belonging to our community, we support the collective advancement of legal practices and laws. We're right here enabling New Zealand's lawyers to take their work, their career, and our profession, to the next level.

The
Law
Association

cpd@thelawassociation.nz
thelawassociation.nz